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## **ASK PROCESS INC. LOVES Western PA! Internationally Recognized Company Comes Home**

After four years in Florida, Alan S. Koch decided to return to Western Pennsylvania, and he brought his company with him. The Kochs grew up here, and love the four seasons – including winter. So they were eager to leave the heat, humidity and hurricanes of Florida behind. “My wife and I started out here too many years ago to admit to.” Reports Mr. Koch. “And while family was a strong draw for us personally, this area is a great home base for my business as well!”

ASK Process provides consulting and training services to organizations all over the world. But most of their clients are in the Eastern U.S., making Western PA a convenient central location. “Almost any location in Pennsylvania, Ohio or New York is an easy drive from here,” says Mr. Koch, “And if I want, I can drive to my most important business centers; Chicago, New York, Philadelphia, Baltimore, and Washington DC.” In addition, Mr. Koch finds that he can connect from the Pittsburgh International Airport to any major city he needs to reach.

The area is also rich with business support systems. Mr. Koch has already made connections with the Technology Council of Northwest PA ([www.technwpa.org](http://www.technwpa.org)), Pittsburgh Technology Council ([www.pghtech.org](http://www.pghtech.org)), the Small Business Development Center ([www.sbdc.duq.edu](http://www.sbdc.duq.edu)), The Erie Regional Chamber and Growth Partnership ([www.eriepa.com](http://www.eriepa.com)), and the Pittsburgh chapters of both the National Speaker’s Association ([www.nsapittsburgh.org](http://www.nsapittsburgh.org)) and the Project Management Institute ([www.pittsburghpmi.org](http://www.pittsburghpmi.org)).

“It is good to be home,” says Mr. Koch. “We are settling in for the long term.”

Over the past decade, ASK Process, Inc. ([www.ASKProcess.com](http://www.ASKProcess.com)) has enabled scores of organizations to achieve success in Information Technology and software development by applying a pragmatic approach that exploits industry standards, as well as both traditional and Agile methods to meet clients’ unique challenges and needs.

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For more information about this topic, or to schedule an interview with Alan S. Koch, call him at 1-412-849-0421 or e-mail him at [ask@ASKProcess.com](mailto:ask@ASKProcess.com)